



BELT CONVEYOR GUARDING

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7 Things To Look For In A Guarding Company

1.) *Does the company have a guarding philosophy?*

- What is the principle behind their design?
- Does their product conform to industry standards?
- Test out their theory. Is it “bullet proof”?
- Is their theory consistent with all products?
- Ask to see the standards that support their designs.

2.) *Does the company specialize in Guarding?*

- What type of guards do they specialize in? No company can be experts in all guarding applications.
- Does their specialty match your requirements?

3.) *Do they provide guarding solutions that improve worker safety as well as productivity?*

- A well designed guarding solution should address both of these issues.
- Have they addressed ergonomic issues?
- Does their design benefit everyone – the worker, maintenance personnel, engineers, JHSC?
- Are their designs simple? Complex designs add costs and increases the risk of misuse or taking short cuts.

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4.) Do they stock guards or is everything made to order?

- In most cases guards are required ASAP, therefore waiting for them to be made increases downtime and lost revenue.
- Stock guards are usually manufactured in volume, which translates into cost savings for the end user.
- Same day or next day delivery should not come with a premium – it should be expected.

5.) Do they sell guarding products OR standardized guarding solutions?

- Is what they sell you today going to be the same as what they will offer tomorrow?
- Are there products universal with many applications or are they application specific?
- Do they offer the complete solution or only a piece of the puzzle?

6.) Does the company offer support & training Before, During & After the sale?

- Are they after a quick sale or do they want a long term business relationship?
- Do they offer product and installation training? If yes is there a cost?
- Do they offer instructional brochures, videos, etc.? If yes is there a cost?
- Do they offer design support for special applications?

7.) Do their products include installation/mounting hardware?

- Ordering guards should not be difficult. Is mounting hardware included with their guards or do you have to order them separately? Is this an additional cost?
- Is mounting hardware universal with all their products?
- How many tools are needed to complete installation and routine maintenance?

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We hope you have enjoyed this tip sheet on “Selecting a Guarding Company” and now see that selecting the right supplier is critical to your success. Whatever your approach is to guarding, follow these tips and you will reduce worker injury, improve productivity, and comply with industry standards.

I would like to personally wish you great success in your guarding endeavors.

Sincerely,

Paul Vandergeest
President

ON GUARD FOR YOU

Guarding Basics

If your conveyors need guarding, and you are interested in developing a Safety Guarding Plan, then contact Belt Conveyor Guarding to set up an appointment for your free Conveyor Guarding Assessment.

During your initial contact, we will take some time to get to know you and your specific requirements. Once we have a good understanding of your guarding challenges and objectives we will suggest guarding techniques that will quickly adapt to your needs.

Your assessment comes with no obligation to purchase our products or act on our recommendations, and we will not pressure you in any way. It will be your choice to take the next step, and if you choose not to, that’s okay with us.

Book your free Conveyor Guarding Assessment today by calling our toll free number 1-866-300-6668 or fill in our contact information sheet at:

www.conveyorguarding.com/lpassess.htm

With each guarding assessment we will also send you a **free Conveyor Pinch Point Gauge**.

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